

The Economic Impact of PanCare of Florida, Inc.

Florida's federally qualified health centers (FQHCs) have provided comprehensive, culturally competent, quality primary health care services to medically underserved communities for more than 40 years. Florida's FQHCs now total 50 grantees and over 320 service locations – of which five service locations are operated by PanCare of Florida throughout Bay and Walton Counties. These sites provided almost 28,700 visits to nearly 8,900 patients in 2011 – of which 92.9% of those for which this information was reported were at or below 200% of poverty and 69.2% were either uninsured or on Medicaid.

Using IMPLAN modeling software, our state primary care association, the Florida Association of Community Health Centers (FACHC), has determined **the overall economic impact of PanCare of Florida's Bay and Walton County locations is \$5.8 million. There is an additional return on investment of \$0.79 for each \$1.00 invested in this FQHC.**

This analysis is meant to provide only a fair evaluation of the purely economic impact of the PanCare of Florida's service locations in Bay and Walton Counties. To understand the entire, intrinsic impact of these health care providers on the quality of life in the Counties, it would be imperative to investigate the services provided by this center, the outreach efforts undertaken to actively engage individuals and their communities to better their own well-being and the positive impact that would have on the citizens of the Counties. For example, as a result of a center providing medical services to a child, then that student and her/his parents

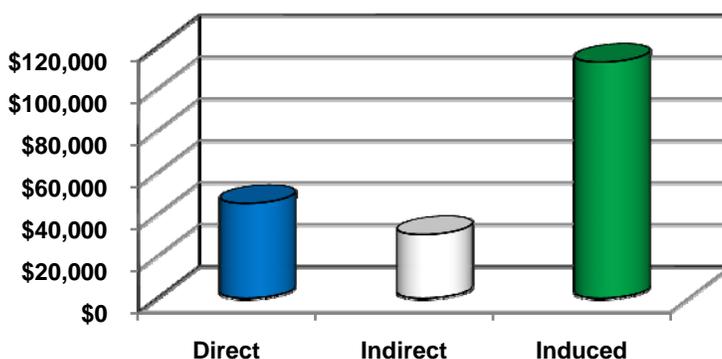
are then able to be present at their respective duties and the negative impact (economic, societal and health) of missing school and work are then relieved. However, the IMPLAN program stops short of this level of analysis and provides a purely objective measurement that demonstrates the economic impact, without subjective inputs.

PanCare of Florida has an impact on every corner of the economy, but the five most affected areas are Services; Finance, Insurance & Real Estate; Wholesale & Retail Trade; Public Administration and Information. These five sectors of the economy are responsible for a majority of the fiscal production that results from the health center.

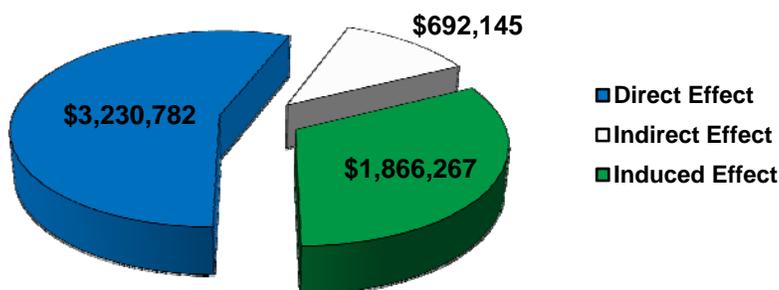
The FQHC also acts as a valuable employer, accounting for 67 jobs. In addition to the 43 positions at the health center (direct jobs), 24 additional jobs are created as a result of responding (indirect jobs) and response to need created by the health center (induced jobs). In other words, when an employee (direct job) spends wages, these dollars are injected into the community and create/pay towards employers hiring (indirect jobs). Similarly, a restaurant may open

nearby to serve the employees and/or patients who need to eat (induced jobs). The five sectors previously listed account for most of employment (65 positions). Employment provided through this Center not only strengthens the communities' social fabric by reducing unemployment and poverty, but the safety net services also reduce local hospital and physician bad debt and charity care, while improving access to services that might otherwise be out of reach (fiscal and transportation) to many individuals.

State & Local Government Revenue Impacts of PanCare of Florida

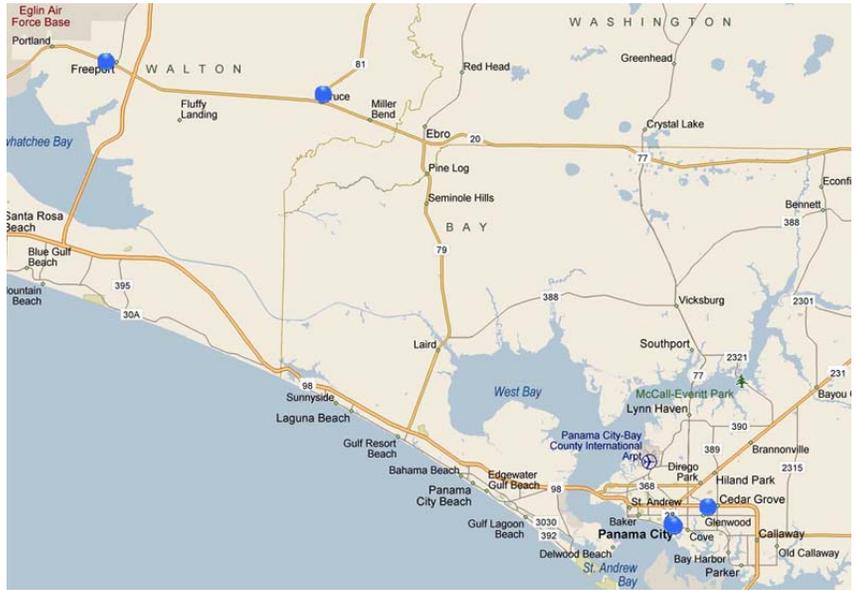


Overall Economic Impact



The Economic Impact of PanCare of Florida in Bay and Walton Counties

Another aspect of this analysis was to determine the positive fiscal impact provided to government of PanCare of Florida’s economic activities. IMPLAN results showed FACHC that Bay and Walton Counties’ state and local government entities benefit by \$188,300 – mostly through property taxes and those paid by and through businesses (e.g. sales tax, fees, fines, licenses permits, etc.). However, this is only a fraction of the total governmental revenue generated as a result of the FQHC’s presence; as the overall (federal, state and local) impact in this regard totals \$850,500.



Florida’s community health centers are not only a leader in the most efficient and cost effective healthcare provision in the state – and nation – they are also a major economic contributor and source of job creation. Some are more recent additions, while others have been in existence for decades – though all provide much-needed medical, dental and behavioral health services (or have the ability to assist an individual in finding a source for these services at a nearby location). As a result of community health centers, the healthcare system sees a reduction in costs, since these provider settings reduce more expensive inpatient care by substituting preventive care. It is imperative to local economies to continue funding these vital assets that are placed strategically throughout the most vulnerable and needy populations.

It is also of the utmost importance to find ways to create and strengthen local opportunities for collaboration and expansion amongst private and/or public entities and PanCare of Florida, which has deep roots in Bay and Walton Counties. PanCare of Florida makes sizeable contributions and expenditures that are specifically focused on low-income, medically underserved areas. Many of those dollars are imported from outside the community through federal grants and public health care program spending, with an increase in state economic leverage through federal Medicaid matching dollars.

	Economic Impact	Jobs	State & Local Government Revenue
Bay	\$4.34 million	50	\$144,000
Walton	\$1.45 million	17	\$44,300
Total	\$5.79 million	67	\$188,300

Learn more about FQHCs at the U.S. Bureau of Primary Care (BPHC) website: <http://bphc.hrsa.gov/index.html>

The Florida Association of Community Health Centers (FACHC) is designated as Florida’s Primary Care Association (PCA). The primary mission of FACHC is to improve access to quality health services by bringing together agencies, legislators and key persons able to affect health care services. Learn more about FACHC and the FQHCs detailed in this report at our website: <http://www.fachc.org>

IMPLAN® (IMpact analysis for **PLAN**ning) economic impact modeling system is used to create complete, extremely detailed Social Accounting Matrices (SAMs) and Multiplier Models of local economies. These SAMs illustrate a complete picture of the economy and are used to generate predictive input-output multipliers for estimating economic impacts. IMPLAN data sets are made of local data which are specific to the region being modeled and estimates of trade flows. These data are combined by the IMPLAN software to form the picture of the local economy.

Florida Association of Community Health Centers